



# Excellence in Sales Leadership™

Open Enrollment Workshop  
Virtual Leadership Training  
June 10-14, 2024

[Reserve My Seat](#)

## Workshop Details

### Benefits You'll Gain:

This year, we've completely overhauled our Excellence in Sales Leadership™ program to bring you the latest leadership strategies and tactics. Led by Carew Senior Facilitator Erik Wetzel, our enhanced workshop equips you with the tools and insights needed to drive success and achieve outstanding results in your leadership role.

- Master best practices for talent development and team optimization
- Understand the motivational factors driving your team's performance
- Develop a structured problem-solving approach for collaborative solutions
- Utilize effective feedback methods to accelerate team growth
- Gain a common leadership language and structured development process that supports organizational goals

### Workshop Format:

This live, virtual workshop spans five days with one engaging 3-hour session each day.

Experience a dynamic learning environment through keynotes, facilitated discussions, interactive breakout room activities, and collaborative group exercises.

### Investment Options:

- Standard Workshop: \$2,900 per attendee
- Enhanced Learning Package: \$5,300 per attendee - includes four individual one-hour coaching sessions post-workshop for personalized skill application and reinforcement of learning